

INVESTOR RELATIONS 2026

# **THE LEADING COMPANY OF SUPER ENGINEERING PLASTICS**

Investor Presentation of UNITEKNO Co.,Ltd.



## Disclaimer

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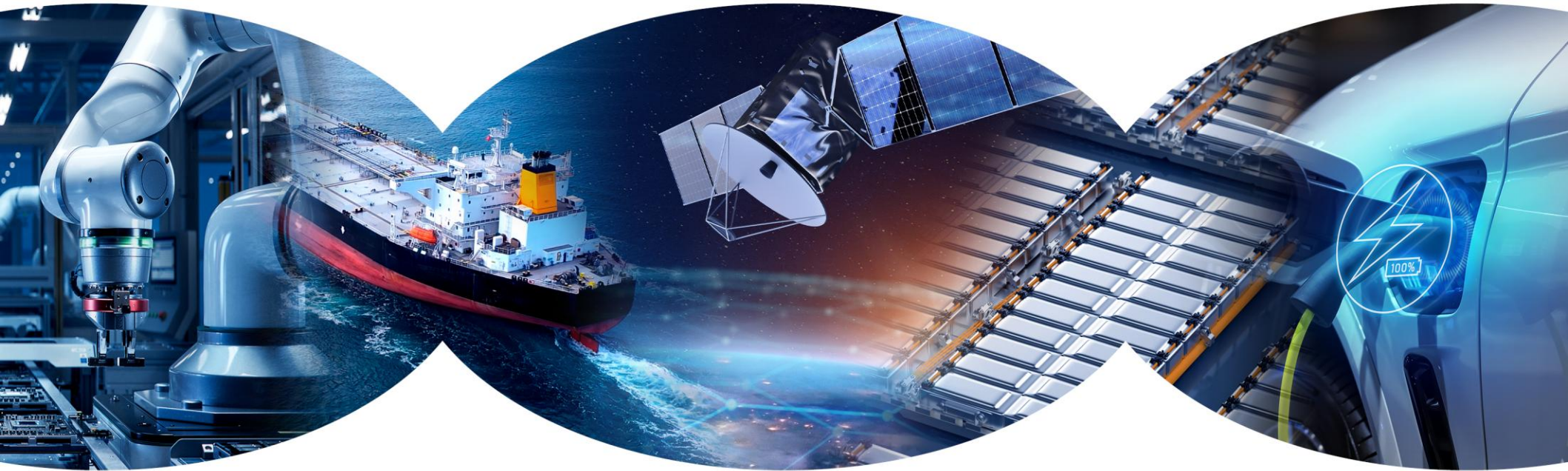
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# 'Best Quality, Customer Delight'



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UNITEKNO CO.,LTD

# CHAPTER 1

## UniTekno, Korea's No.1 Engineering Plastics Injection Molder

- 01. Corporate Identity
- 02. Engineering Plastics—A Must-Have Material  
for Electrification & Advanced Industries
- 03. UniTekno's No.1 EP Injection Molding Capability
- 04. Engineering Plastics Injection Value Chain
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- 06. UniTekno's Challenges & Growth
- 07. Korea's Largest CAPA



# 01. Corporate Identity

Possesses Korea's leading engineering-plastics injection-molding core technology and know-how.

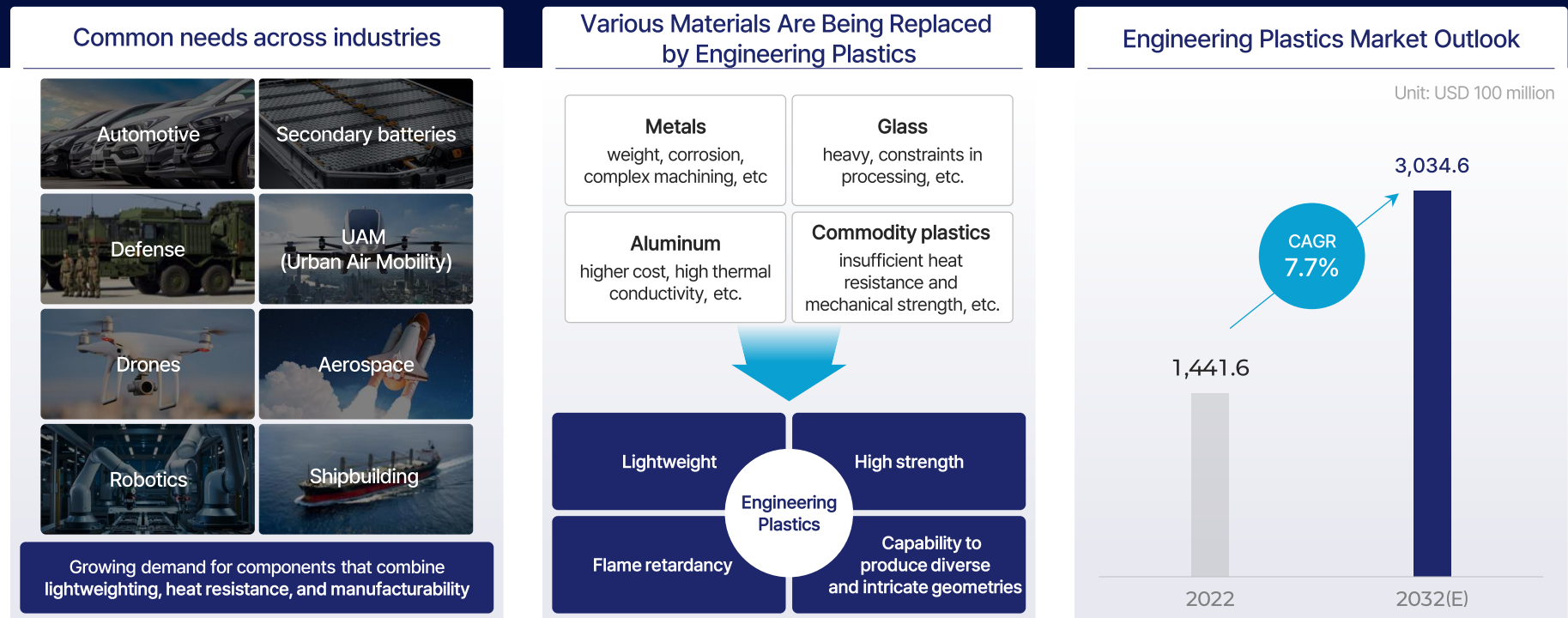
<p><u>50-year heritage</u> Proven injection-molding expertise</p>	<p><u>Korea's first</u> To operate precision, large-tonnage all-electric injection-molding machines</p>	<p><u>Korea's largest</u> Lineup of automated injection-molding facilities</p>
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## 02. A must-have material for the era of electrification and advanced industries : Engineering plastics

A substitute material that meets diverse industry needs : **Engineering plastics**

### Engineering Plastics — The Next-Generation Material Gaining Momentum

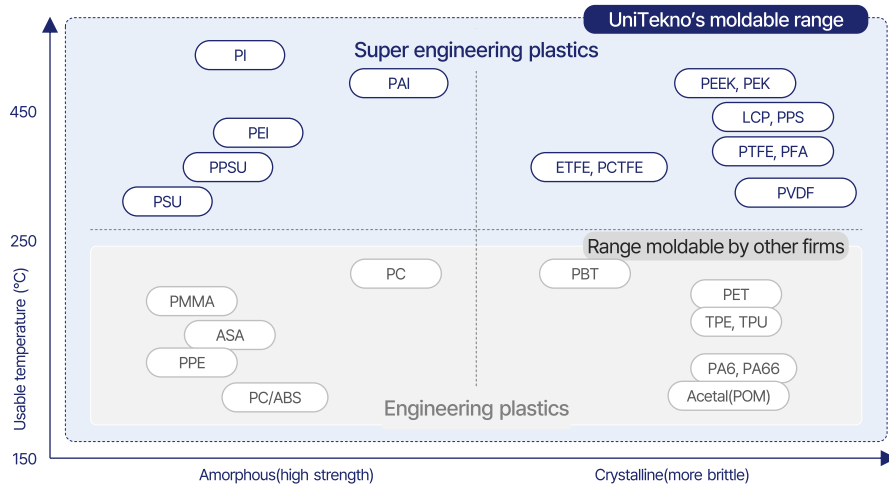


The importance of engineering plastics—a high-performance, lightweight material replacing metals, glass, and commodity plastics—is on the rise

### 03. UniTekno's No.1 EP Injection Molding Capability

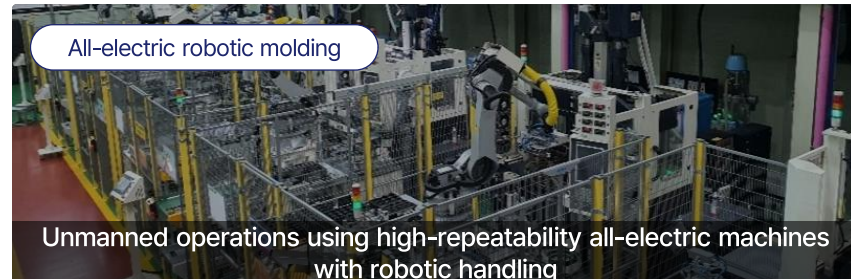
Korea's leading engineering-plastics injection-molding technology and the nation's largest automated molding facilities

#### High-performance engineering-plastics molding requires deep process know-how



Source: IAPD(International Association of Plastics Distribution), Company data

#### Cost reduction via Korea's best customized automation



#### Advanced processing enables development and production of high value-added products

**Injection + Post-process(Assembly)**

Injection    Assembly    Finish

**Assembly required to complete the product**

**Insert molding**

Molded with inserts already assembled

**Finished goods straight from molding**

Capable of controlling diverse materials and processes

→

Early development and high-yield mass production of custom products

→

High value-added product development with strong profitability

#### Largest capacity in Korea to meet customer volume ramps

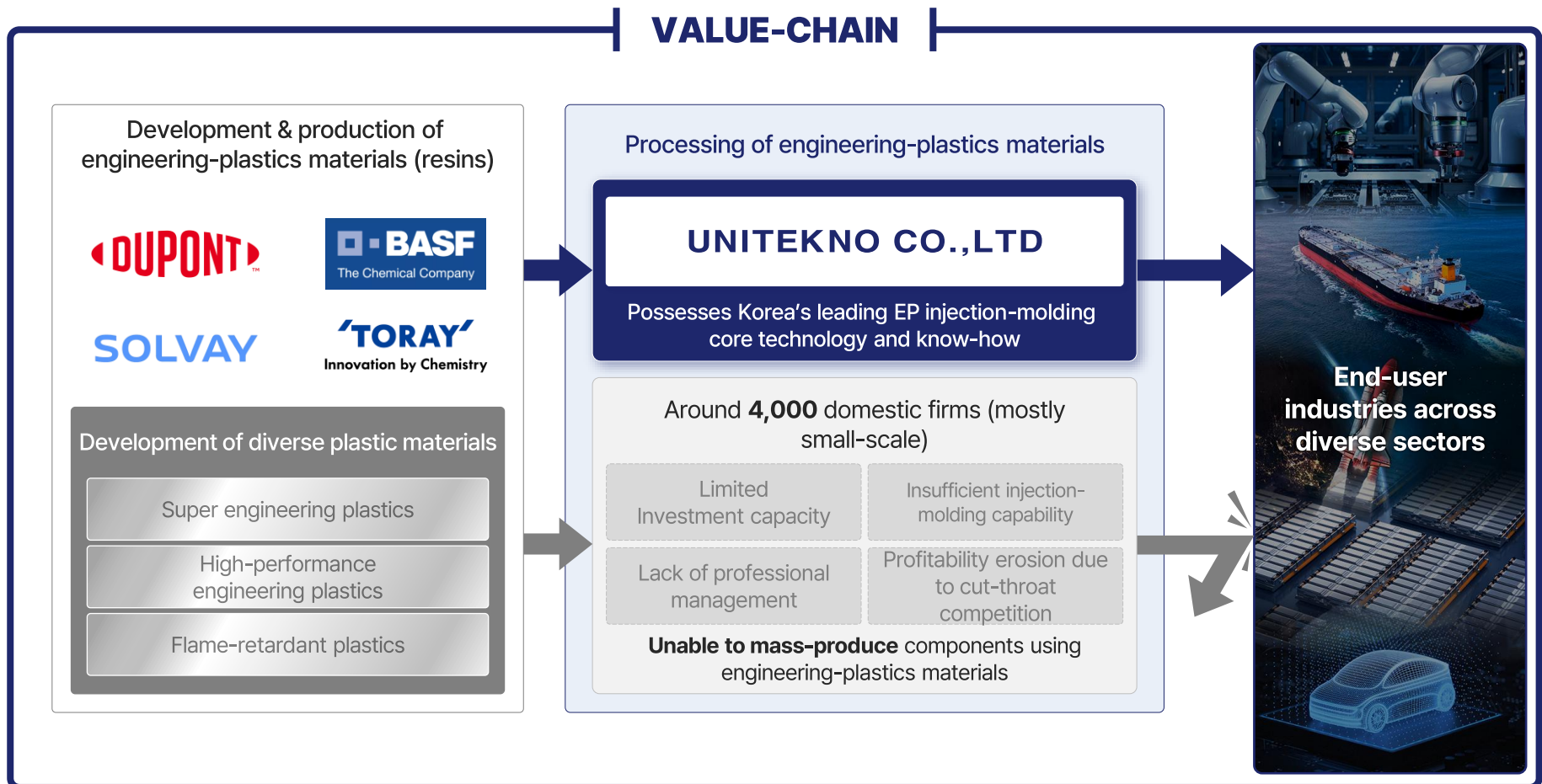
Type	Mode	Tonnage	Busan	Asan	Weihai	Jiangsu	Mexico
Horizontal	Hydraulic	50		1			
		75-80	2	1	2		
		120-150		1	2		
		160-180	1	8	1		
		200-220	1	3	2		
		280-350			4		
	All-electric	50-100	12			3	1
		130-180	6		2	4	
		220-250	6		3		
		280	5			2	2
Vertical	Hydraulic	35		1	1		
		75-90	4	1	10	1	
		100-120	17	8	3	5	
		150-350	11			3	
	All-electric	150-200	1				
<b>Total</b>			<b>75</b>	<b>29</b>	<b>25</b>	<b>18</b>	<b>3</b>

Equipped with Korea's first and largest 850-ton all-electric injection-molding machine.

Source: Company data




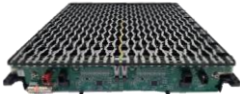




















## 04. Engineering Plastics Injection Value Chain

Lack of domestic players with engineering-plastics injection-molding capability that truly meets end-customer needs



## 05. Business Overview

Diverse product portfolio and customers

	Mobility			Non-mobility	
	Engine & motor parts	Hybrid / PHEV	EV / Battery components	Residential ESS	Industrial ESS
Key Products	 <p>Shift-by-wire and engine/motor components</p>	 <p>Theta 2.0 / 2.4 L engines Kappa 1.0L NA / TCI &amp; 1.25L engines Nu 1.8 / 2.0 L engines</p>	 <p>12 V battery cell-case components</p>	 <p>CELL HOLDER</p>	 <p>BUSBAR HSG SUB ASSY</p>
Key Direct Customers	 LG Innotek  SAMHYUN  SNT Motiv  UNICK	 BURADA WARNER	 SAMSUNG SDI	 SEBANG SEBANG LITHIUM BATTERY  SDG ASENTEC  LS EV Korea	
End Markets	    TOYOTA  HONDA  HYUNDAI  KIA  RIVIAN  STELLANTIS  RENAULT NISSAN MITSUBISHI				

## 06. UniTekno's Challenges & Growth

Sustained revenue growth via proactive product development and entry into diverse markets



### Revenue trend (Unit: KRW 100 million)



Source: Company data (consolidated; 2025E, 2026E)

## 07. Korea's Largest CAPA

Secured CAPA of KRW 190 Billion through Proactive CAPA Investment, Expandable up to KRW 500 Billion → Korea's Largest CAPA



**Domestic Factory**



**Asan, Chungcheongnam-do**

- **Date of establishment:** January 2012
- **Products:** MDPS, motor parts, etc.
- **Size :** 10,456m<sup>2</sup>

**Domestic Factory**



**Busan(Head office)**

- **Date of establishment:** August 1993
- **Products:** EV, automotive electronic components, etc.
- **Size:** 3,010m<sup>2</sup>

**Domestic Factory**



**Busan(Plant 2 – Saenggok)**

- **Date of establishment:** Completed in November 2024
- **CAPA :** Currently, approximately KRW 120 billion, and it can be expanded up to KRW 250 billion
- **Size:** 28,524m<sup>2</sup> / Factory gross floor area 26,127m<sup>2</sup>
- **Products:** EV components, automotive electronic components, ESS, etc.

**Overseas factory**



**Weihai, China**

- **Date of establishment:** January 2012
- **Products:** Automotive electrical components, etc.
- **Size:** 5,397m<sup>2</sup>

**Overseas factory**



**San Luis Potosi, Mexico**

- **Date of establishment:** Completed in September 2025
- **CAPA :** Currently, about KRW 70 billion, and it can be expanded up to KRW 100 billion
- **Size:** 25,250m<sup>2</sup>
- **Products(Planned):** EV components, ESS, etc.

**Overseas factory**



**Jiangsu, China**

- **Date of establishment:** June 2016
- **Products:** - Electronics , shipbuilding components
- **Size:** 23,105m<sup>2</sup>

# CHAPTER 2

## Growth Strategy

- 01. Growth Roadmap
- 02. Mobility Growth Plan (1), (2),(3)
- 03. Non-mobility Growth Plan (1), (2)
- 04. Expansion into Physical AI Business (1), (2), (3), (4)



# 01. Growth Roadmap

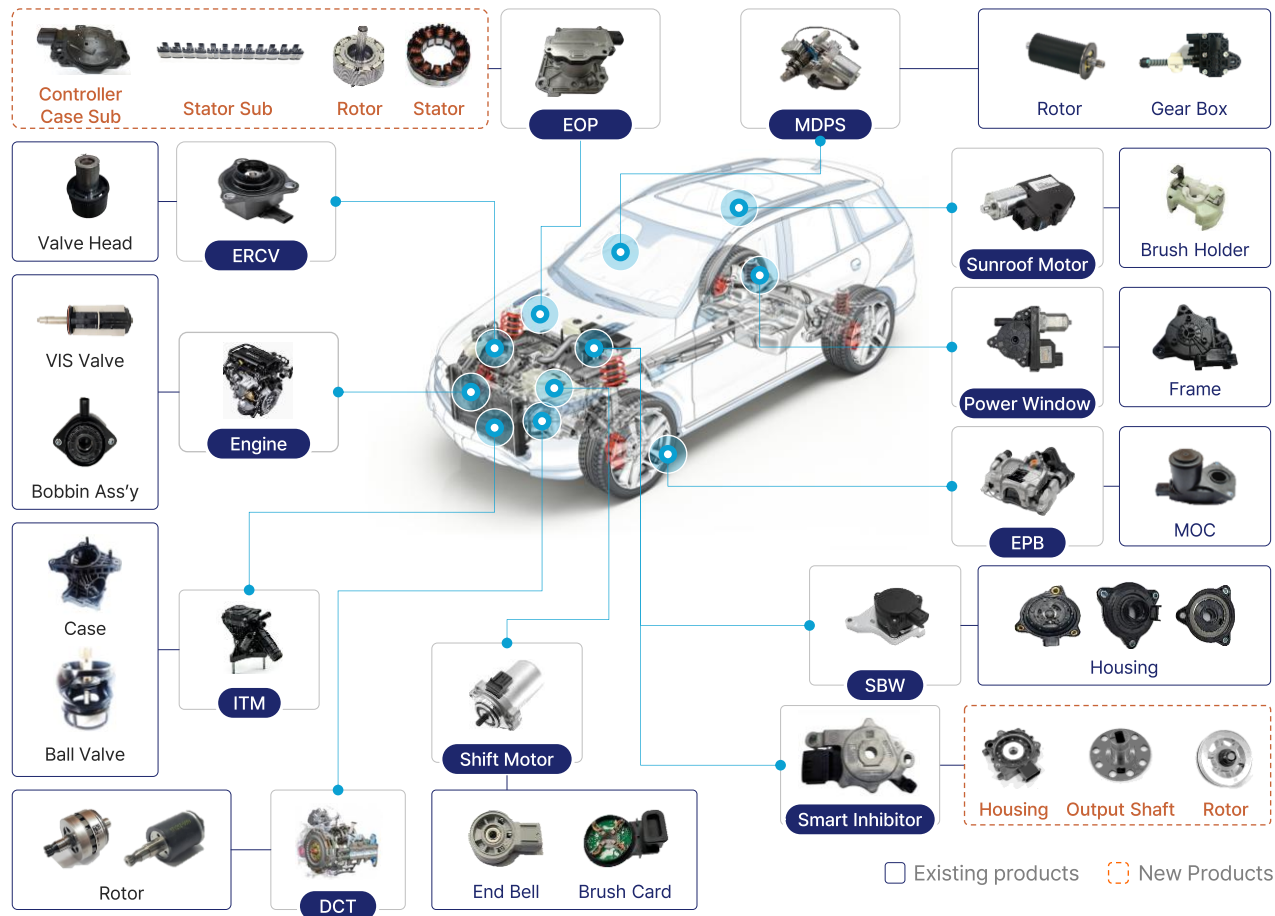
Expanding mobility and non-mobility business domains, underpinned by core technologies and capabilities



## 02. Mobility Growth Plan (1)

Continuing to expand our product lineup as automotive parts steadily shift to engineering plastics

### UniTekno automotive components lineup(excluding battery parts)



## 02. Mobility Growth Plan (2)

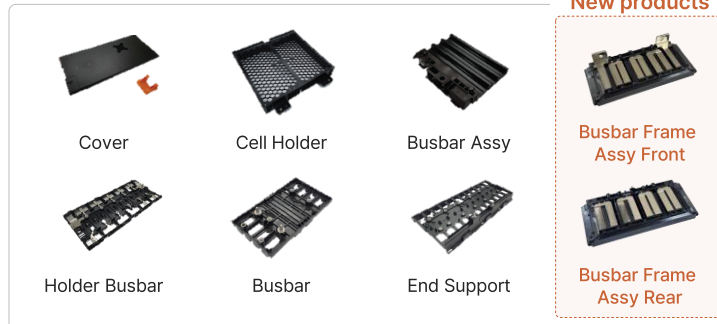
Ongoing expansion of battery-component lineup within Mobility



Components for 12 V low-voltage secondary-battery systems for ICE vehicles



Module components for traction-battery systems in hybrids and EVs



Cell makers	OEMs
SAMSUNG SDI	HYUNDAI
SEBANG SEBANG LITHIUM BATTERY	KIA
	VW
	RIVIAN

2016 ~ 2017 Developed and supplied battery-case products for ICE and early EVs

2019~ Completed development of products proactively addressing future markets

Developed 12 V low-voltage system battery case

Assembly eliminated via laser welding.



Supplied to Samsung SDI

Developed battery module case

Eliminated assembly steps for the case and busbar via laser welding



Supplied to Samsung SDI

Cylindrical cells  
Module Less Pack Type

Cells can be mounted directly on a single pack (Cell-to-Pack compatible)



Higher energy density

Cost reduction by eliminating parts

Prismatic cells  
Module Less Pack Type

Cells can be mounted directly on a single pack (Cell-to-Pack compatible)



Higher energy density

Cost reduction by eliminating parts

## 02. Mobility Growth Plan (3)

Improving profitability through operational efficiency strategies in the Mobility business

### Cost reduction and quality improvement through operational efficiency



#### One-stop turnkey component order/award model

**One-stop concurrent development**  
(design-tooling-injection-assembly)  
→ minimize communication overhead and lead time

**Tooling/process optimization + advanced quality (APQP/PPAP)**  
→ stabilize early-stage quality

**Global manufacturing network**  
(Busan, China, Mexico)  
→ local production, dual sourcing, and risk diversification



#### Smart-factory build-out and advanced equipment expansion

**End-to-end real-time visibility & schedule optimization**  
→ shorter lead times

**Sensor-driven statistical process control**  
→ inline QC lowers defect rates and stabilizes ramp-up quality

**Robots/AMR, automated insert molding, auto mold-changeovers**  
→ unmanned setup & logistics to raise throughput and ensure on-time delivery

**Participating in a government-funded automation-robot demonstration project**



#### Product-portfolio redesign

**Expand post-processing/assembly for selected molded parts**  
→ improve SKU-level margins

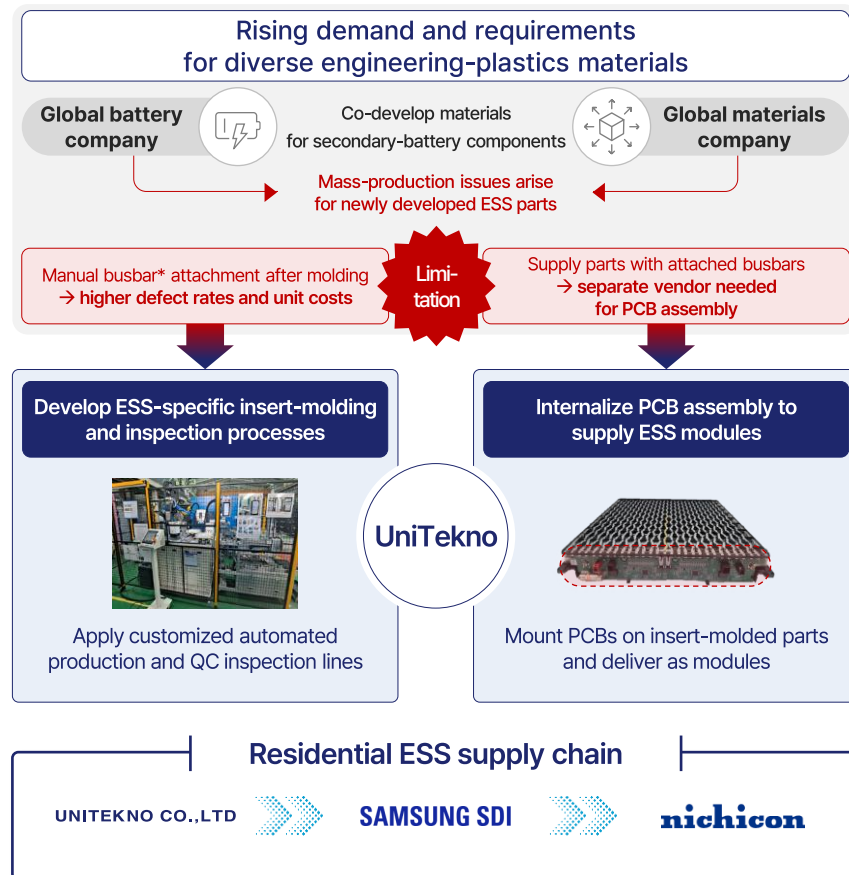
**Develop with common designs, tooling (molds), and parts (modular/platform approach)**  
→ faster time-to-market, lower cost

**Expand into additional industries (Non-mobility)**  
→ diversify revenue mix and mitigate cycle

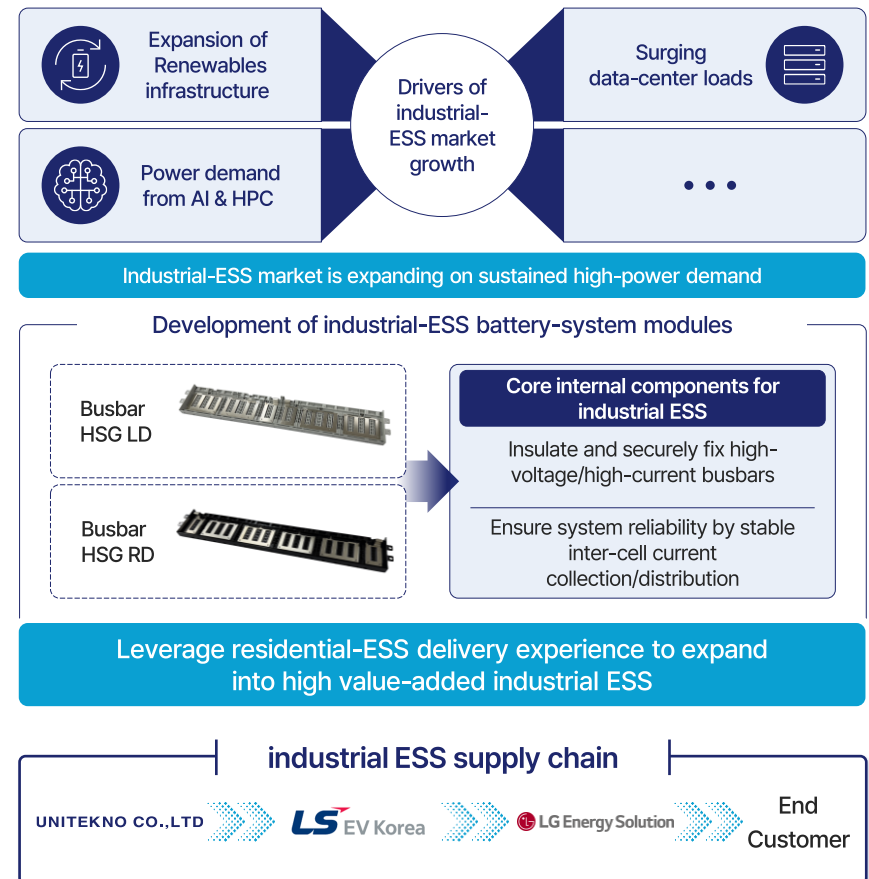
### 03. Non-mobility Growth Plan (1)

Expanding target markets by entering the industrial ESS segment, leveraging our residential-ESS delivery experience

#### Entry into the residential ESS market driven by material-substitution demand



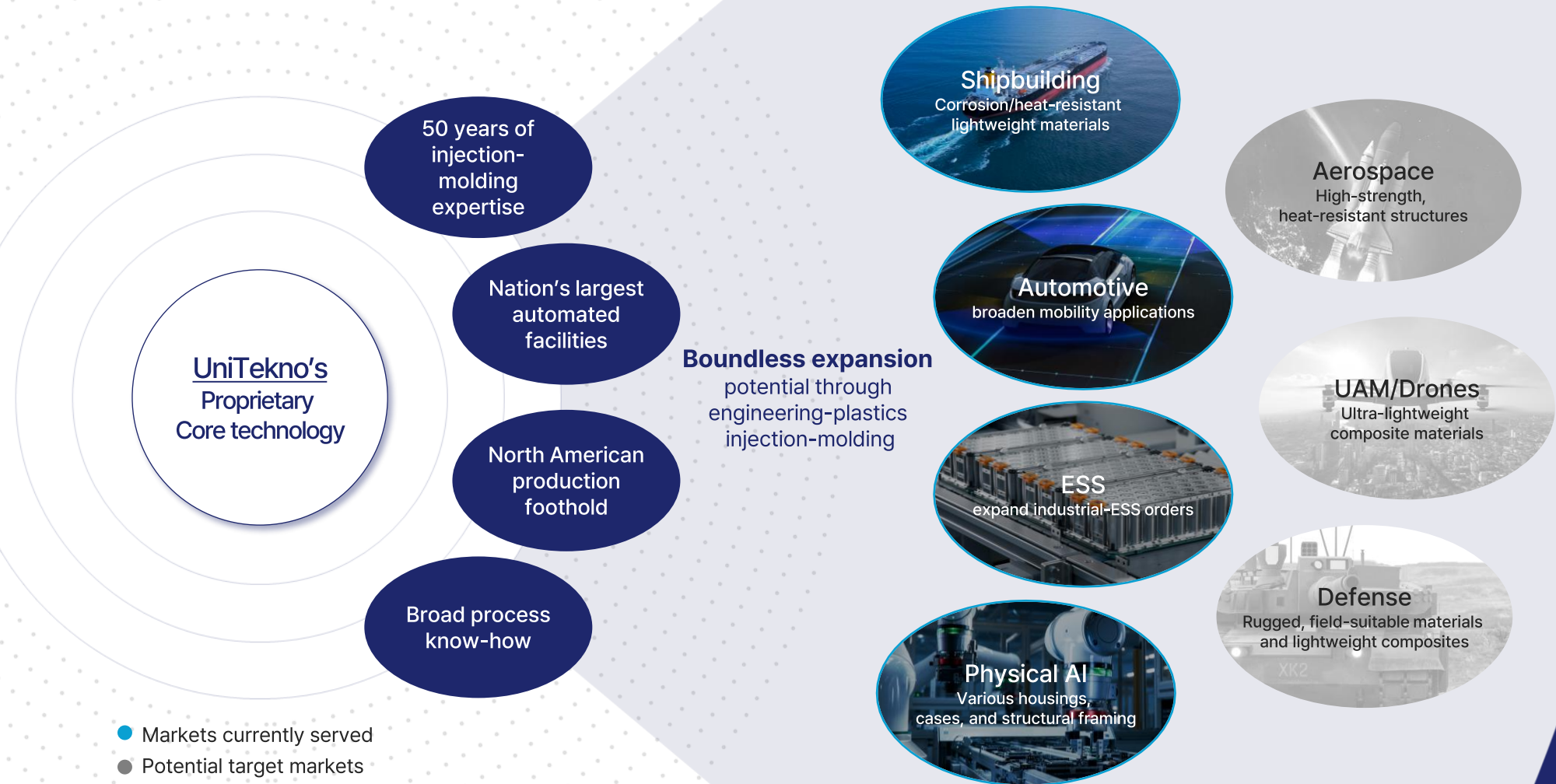
#### Expansion into the industrial ESS market



\*Busbar: A bar-shaped conductor used for high-current delivery and power distribution in electrical equipment or battery modules/packs, typically made of copper or aluminum.  
Source: Company data

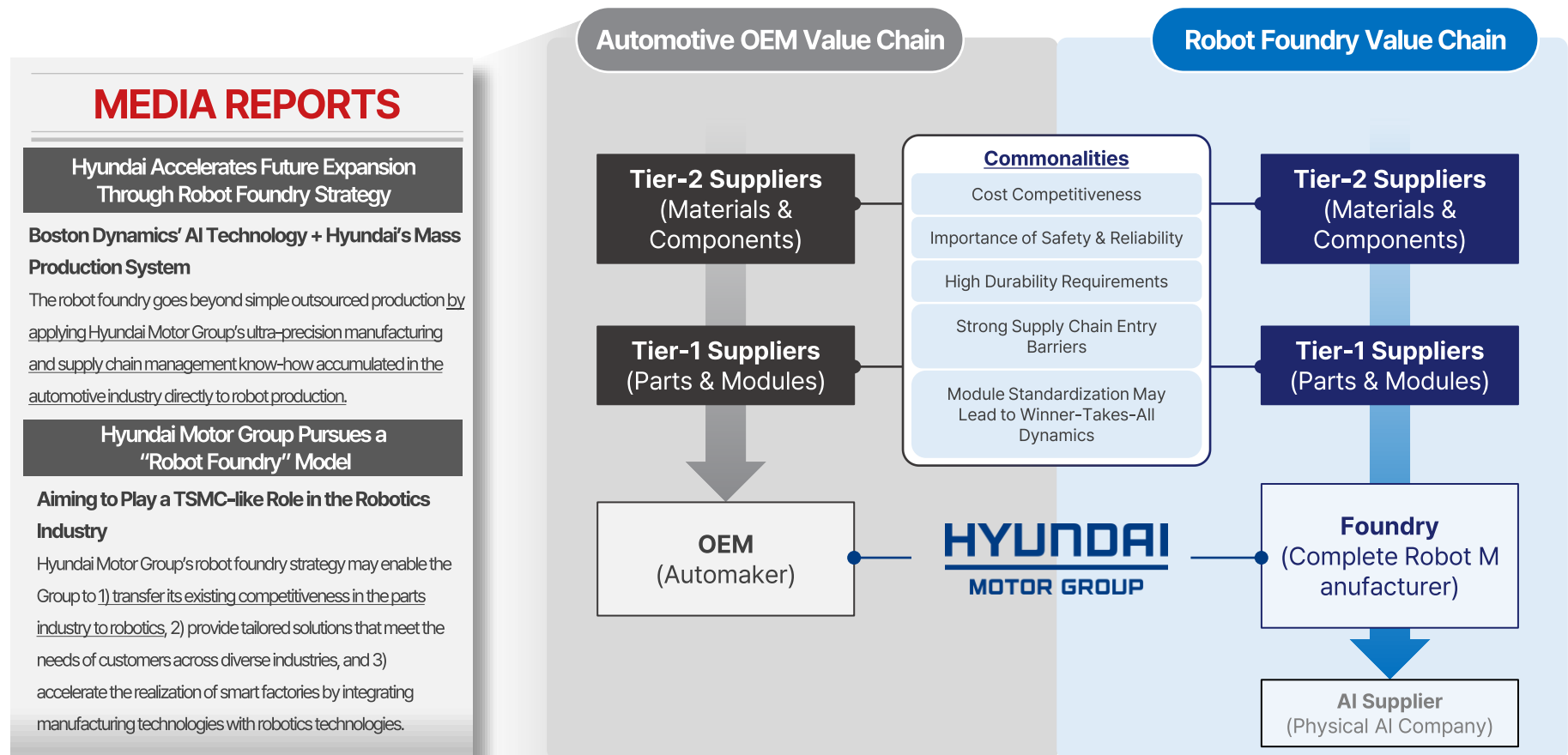
### 03. Non-mobility Growth Plan (2)

Entering new markets by replacing legacy materials with engineering plastics



## 04. Expansion into Physical AI Business (1) Emergence of the Robot Foundry

Hyundai Motor Group Presents the Concept of a Robot Foundry (Physical AI Foundry)

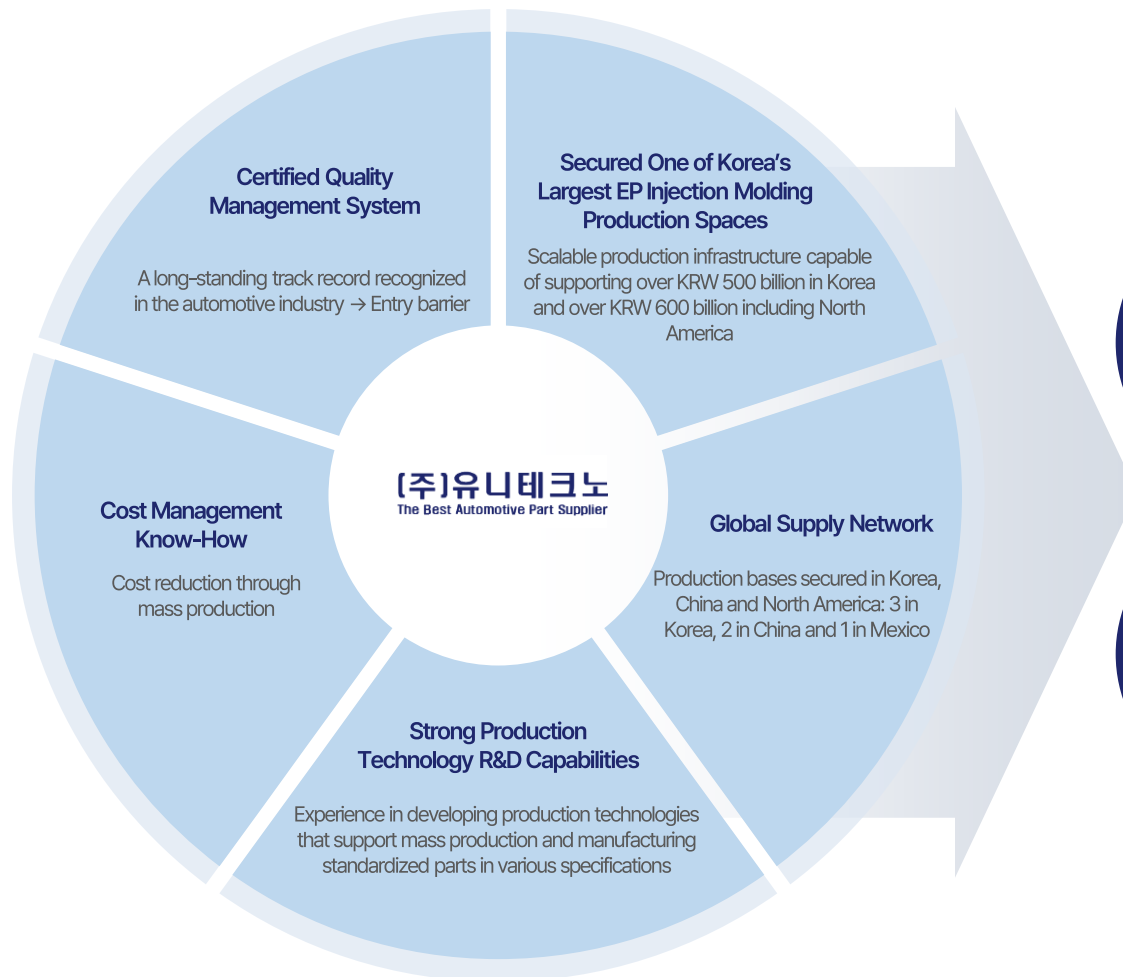


Global automotive OEM groups are expanding into robot foundry businesses, creating potential opportunities to leverage suppliers within existing value chains.

## 04. Expansion into Physical AI Business (2) Core Capabilities and Expansion Strategy

### Securing Mass-Production Competitiveness Through Existing Business Capabilities

#### UNITEKNO's Core Capabilities Aligned with Robot Foundry Requirements



#### Physical AI Business Expansion Strategy

##### A New Leap Forward as a Robotics Parts Supplier

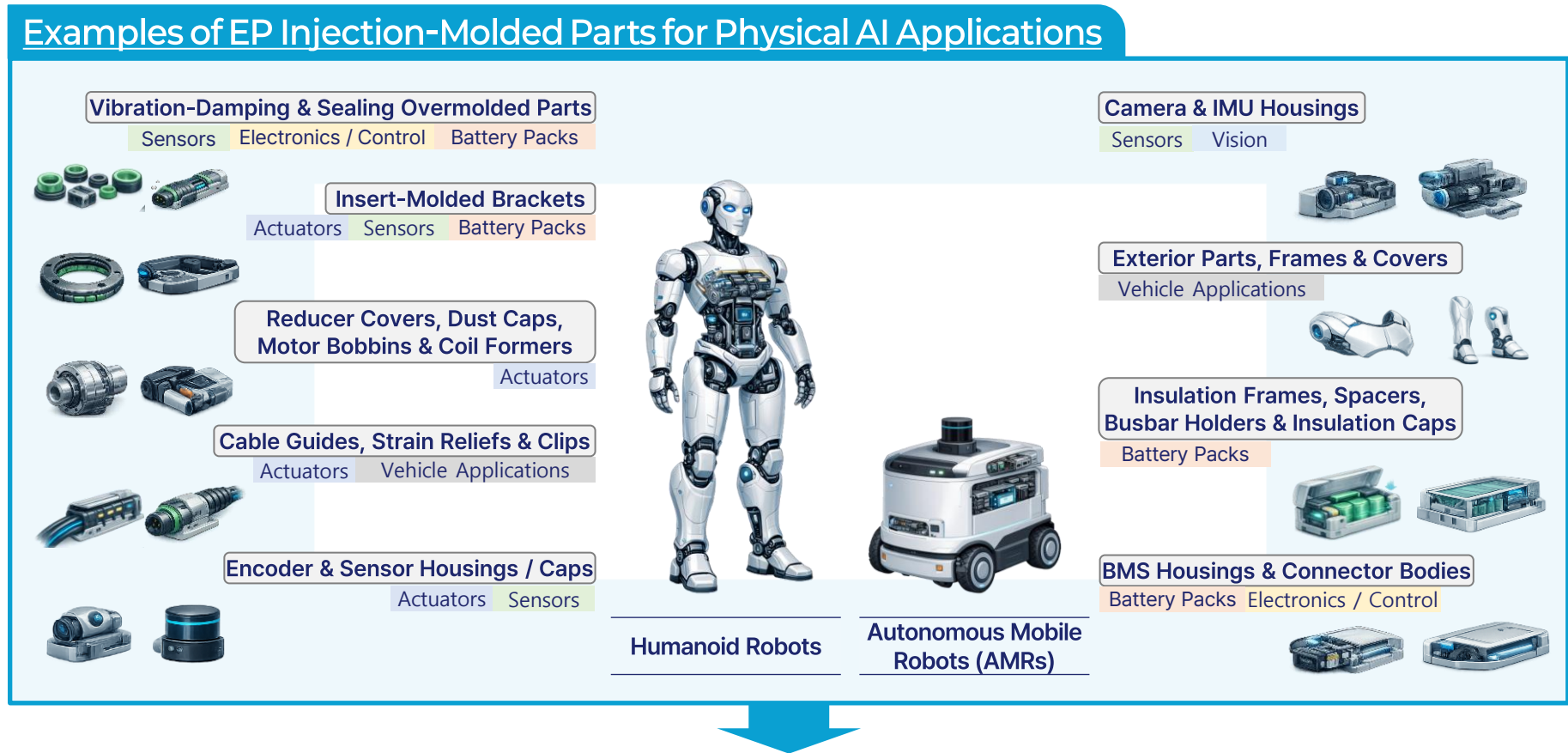
- Transferring proven mass-production capabilities, cost competitiveness and quality capabilities from the automotive industry to the robotics industry

##### Securing Mass-Production Standards Through the Development of Robot-Specific Parts

- Engineering plastic injection molding technology can be widely applied across product categories → Building a leading position through standardized technologies

## 04. Expansion into Physical AI Business (3) Examples of EP Injection-Molded Physical AI Parts

Scalability of EP Injection Molding Technology Applicable Across All Areas of Robotics



Engineering plastic injection molding offers broad applicability across diverse Physical AI modules.

## 04. Expansion into Physical AI Business (4) Mid- to Long-Term Growth Roadmap for Physical AI

Targeting Registration as an Approved Supplier for Robot Foundries by 2030  
Through the Phased Advancement of Accumulated Manufacturing Capabilities

### Progress and Expansion Plan for the Physical AI Business

#### 2017–2025: Foundation Building

- Jul. 2017 NMC established with investment from related parties of UNITEKNO
- Jan. 2025 NMC began supplying drive motors for AMRs and reducers for AI-following robots
- Mar. 2025 NMC completed development of actuators for AMRs

#### 2025–2026: Full-Scale Investment in Physical AI

- Oct. 2025 UNITEKNO opened a Physical AI Mass-Production Technology Research Center
- Mar. 2026 UNITEKNO added Physical AI-related business purposes to its corporate objectives
- Apr. 2026 Began supplying actuator samples for AMRs



#### By 2030(E): Targeting Registration as a Robot Foundry Vendor

- 2026–2029(E)  
: Conduct R&D on engineering plastic mass-production technologies, establish internal standards, and evaluate component samples
- From 2028(E)  
: Targeting mass production of actuator components for AMRs
- From 2030(E)  
: Targeting entry into robot foundry supply chains led by established automakers



Humanoid Robots

Wearable Robots

Autonomous Mobile Robots (AMRs)

Autonomous Mobile Manipulator Robots (AMMRs)

Quadruped Robots

AI Drones

#### Engineering Plastic Parts Scalable Across Diverse Functions and Form Factors

Source: Company Data

# CHAPTER 3

## Plan to Strengthen Shareholder Return Policy

01. Current Status Analysis (1), (2)
02. Setting goals
03. Growth Potential and Profitability Planning
04. Shareholder Value Enhancement Plan (1), (2)
05. ESG management

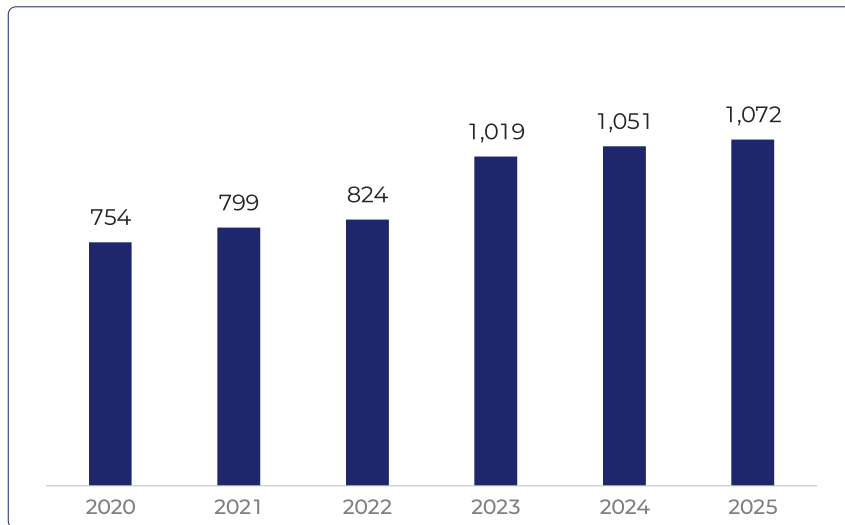


## 01. Current Status Analysis (1) Growth Potential and Profitability

Sales is growing steadily, but the operating income has decreased due to **large-scale upfront investment** - it is necessary to relieve the burden of fixed costs

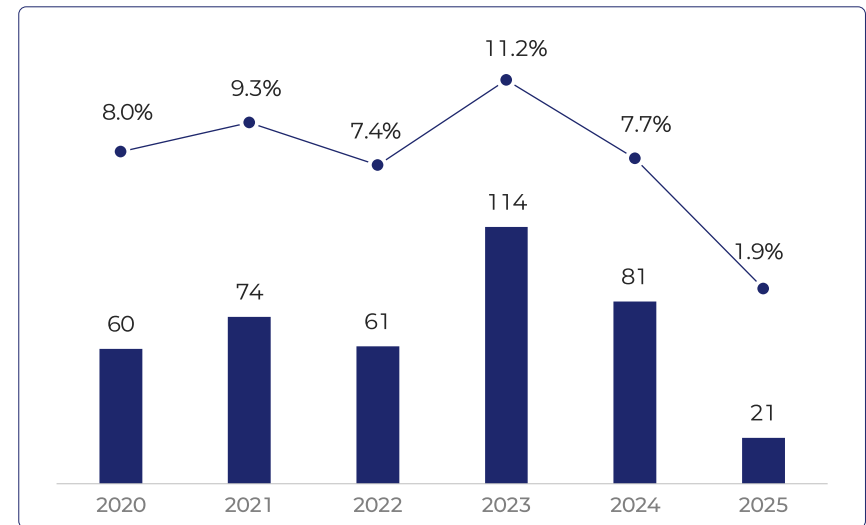
### Sales

Unit: KRW 100 million



### Operating income(rate)

Unit: KRW 100 million, %



### Current Status Analysis

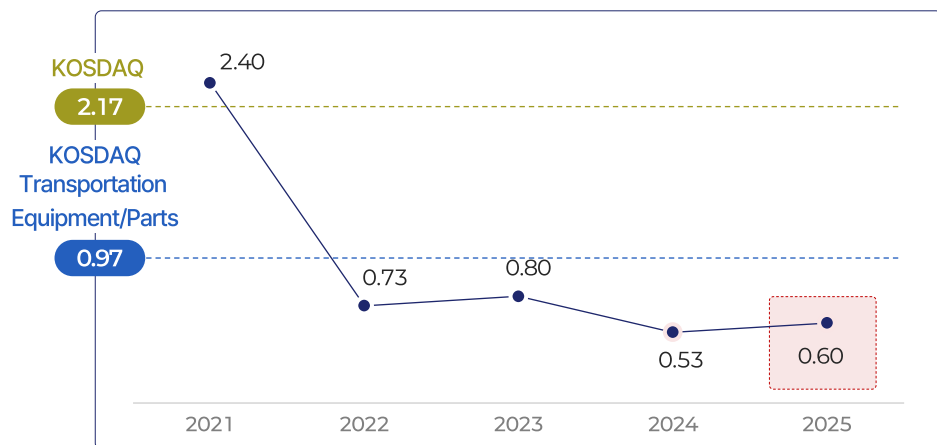
- 1 Demonstrated solid revenue growth in line with the growth of eco-friendly vehicles such as electric vehicles and hybrids over the past five years
  - 2 Consolidated sales exceeded KRW 100 billion in 2023, and annual sales in 2026 are also expected to continue to grow
  - 3 The profit margin has decreased since 2023 due to the increased burden of fixed costs from large-scale upfront investment for business expansion (expansion of Busan Plant 2 and the Mexico Plant)
- Need to improve profitability through increased production capacity (CAPA) and process automation driven by continuous sales expansion

## 01. Current Status Analysis (2) Market Evaluation Indicators (PBR, ROE)

Recorded **low PBR and ROE** compared with industry average returns and shareholders' required return – Need for key market growth plans and new business expansion

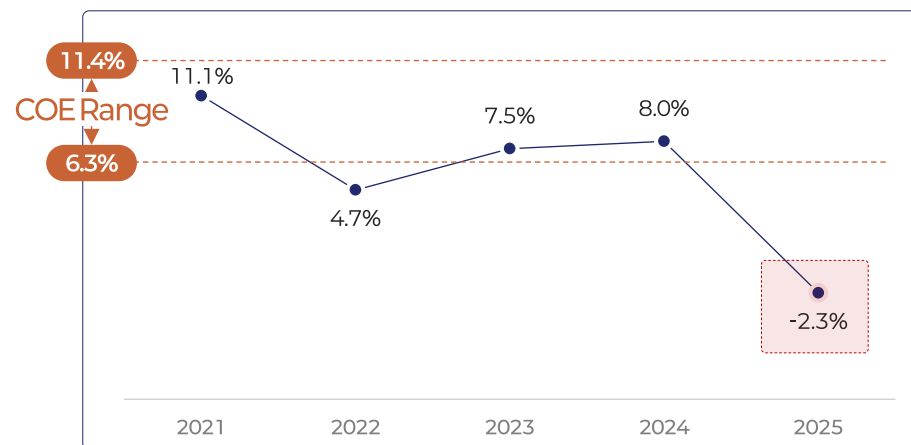
### PBR

단위: 배



Source: Quantiwise, Korea Exchange (Unit: multiples)  
 Note: PBR = year-end closing price ÷ year-end net assets (controlling interest)  
 PBR for KOSDAQ and KOSDAQ transportation equipment & parts as of June 30, 2025

### ROE



Source: FN Guide  
 Note: 2Q25 is based on the total of the last four quarters  
 COE = Risk-free interest rate (three-year average of government bonds)  
 + beta (52-week daily) x market risk premium (6%)

### Current Status Analysis

- 1 Recently recorded lower PBR than KOSDAQ and KOSDAQ transportation equipment & parts
- 2 ROE has been on a downward trend since 2020 and, from 2Q25, fell below the minimum range of shareholders' required return (CoE)
- 3 This is due to slowing growth in our key end-user, the mobility market, and increased uncertainty regarding the performance of Tier-2 parts suppliers due to U.S. tariff policy

➡ Need to develop a growth plan in the mobility market and expand business into new non-mobility markets such as ESS

## 02. Setting goals

### Advanced / Comprehensive Engineering Plastics Manufacturer

#### Establishment of mid-to long-term (-2030) corporate value enhancement targets



##### Sales and profit growth

Achieve sales of KRW 200 billion by 2030

Stabilize operating income at 7% or higher from 2027



##### Enhancing Shareholder Value and Strengthening Communication

Implementation of a differential dividend policy under which the largest shareholder(s) receive KRW 0

Achieve and maintain PBR of 1x and ROE of 10% by 2030

##### Operation of New Plant

Mexico Plant is in full operation  
Supply Chain Expansion in North America

##### Seize new business opportunities

Expand non-mobility business segments  
Diversify into high-tech industries such as robotics, shipbuilding, aerospace, and defense

##### Expansion of shareholder return policy

Maintaining the Dividend growth trend  
Implementation of interim dividend from 2026

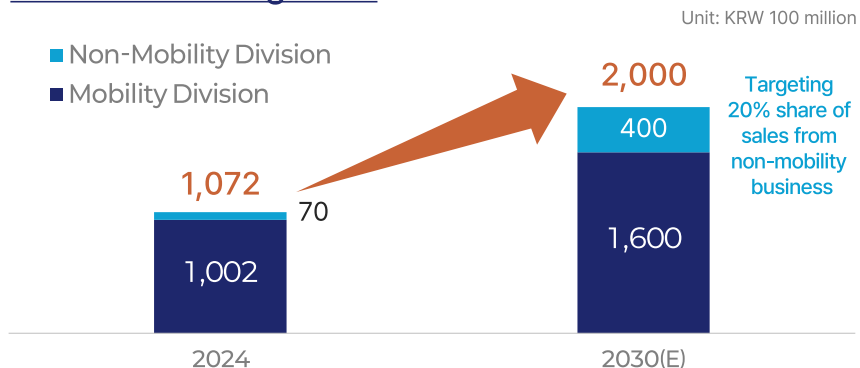
##### Establish regular communication systems

Regular corporate briefing sessions twice a year and disclosure of value-up performance inspections once a year

### 03. Growth Potential and Profitability Planning

**Securing stable profitability through industrial diversification strategies** Sales of KRW 200 billion by 2030 and a goal of achieving an operating margin of 7% or higher from 2027 onwards

#### Sustained sales growth



**Mobility Division**

**Newly built Mexico Plant – Current maximum production capacity (CAPA): KRW 70 billion**

- Targeting 100% utilization rate by 2030 after the start of mass production in 2026
- Can be expanded up to KRW 100 billion in production capacity (CAPA) when expanding supply chains in North America

**Expansion of additional facilities at Busan Plant 2**

- Possible to secure additional production capacity (CAPA) of more than KRW 130 billion in the future

**Non-Mobility Division**

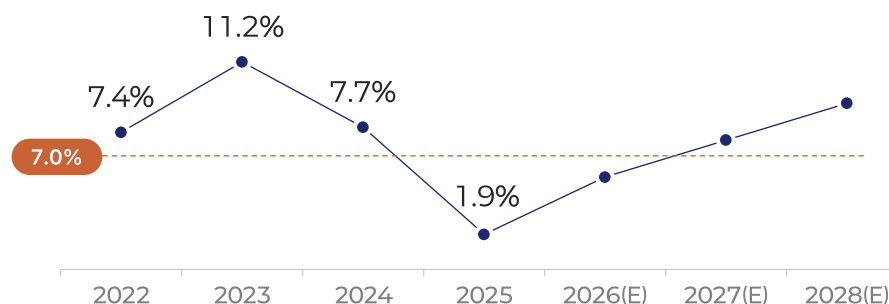
**Entry into the industrial heavy electrical equipment (ESS battery cells) sector**

- Secured long-term supply volume worth approximately KRW 6 billion annually (mass production starting in October 2025)
- Local production operations are underway for ESS and other injection molding divisions in the Mexico Plant

**The company plans to enter advanced industries such as robotics, shipbuilding, aerospace, and defense in the future**

- Currently, relevant industry partners, academia, and institutions are in contact and coordinating with potential collaboration partners

#### Recovery and maintenance of operating income rate of more than 7%



**Profitability deterioration factors**

Investment and R&D expenditures are expected to increase due to industrial diversification strategies

Increased fixed costs due to preemptive investment such as Busan Plant 2

- After the 2025–2026 operating income stabilization period, the goal is to maintain 7% or higher from 2027.

**Profitability Enhancement Factors**

Increased utilization rate of new investment facilities (Busan Plant 2 and Mexico Plant)

- Reduction in the per-unit burden of fixed costs such as depreciation
- Phased utilization of pre-invested idle space for production → Increase in total production capacity (CAPA)

Continuous process automation

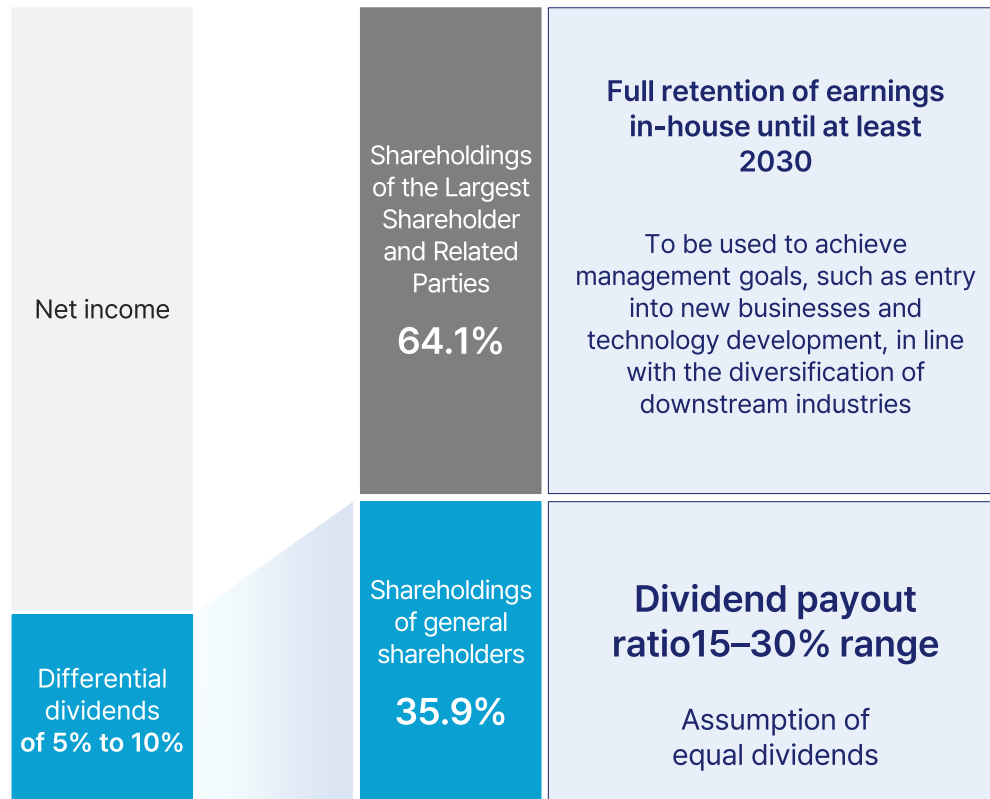
- Improve profitability through facility automation

## 04. Shareholder Value Enhancement Plan (1) Dividend Policy

Increase shareholder value through differential dividends → Dividend Growth Target



From fiscal year 2025, **implementation of a differential dividend policy under which the largest shareholder(s) receive KRW 0**  
 (Resolution at the Annual General Meeting of Shareholders in March 2026 and payment)



### Interim dividend

Implemented from the first half of 2026

Cash flow burden from year-end dividend

Investment predictability

### Dividend Growth Target

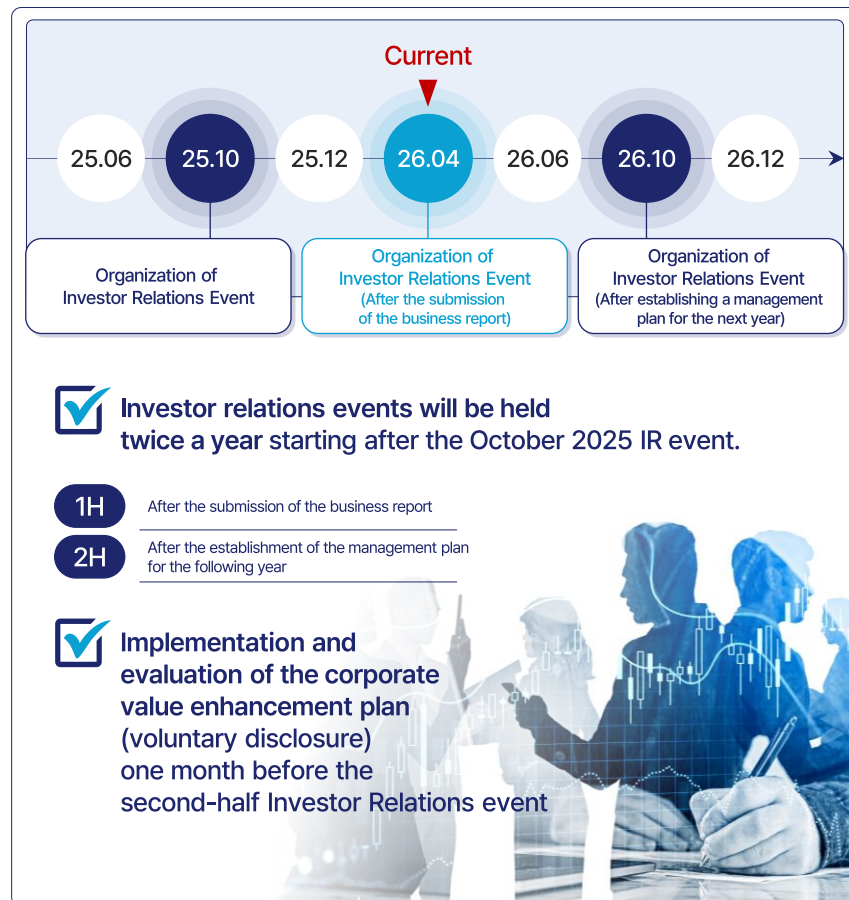
Steady increase in dividends

Securing long-term investors

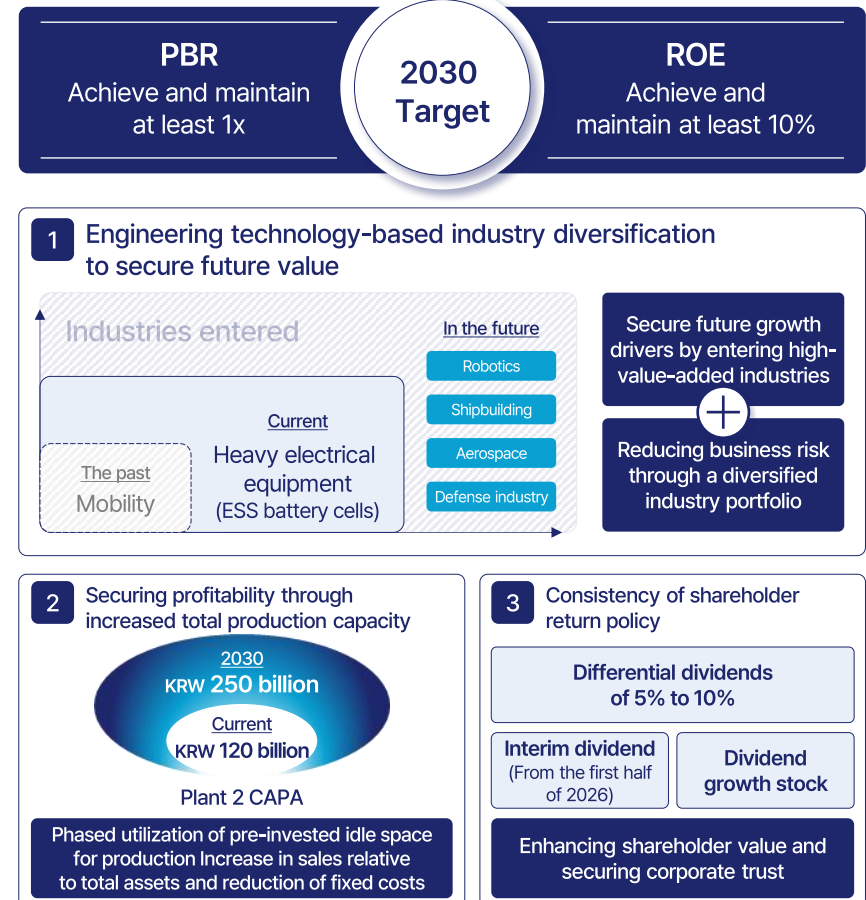
## 04. Shareholder Value Enhancement Plan (2) Communication and Market Valuation

Evolve into a trusted company through continuous communication and clear performance goals

### Shareholder communication plan



### Targets for market valuation indicators



## 05. ESG Management

Advancing to a sustainable-growth company through the practice of ESG management

### Goal

Achieve sustainable growth through proactive ESG management

Management Philosophy :  
**Uncompromising quality  
and customer delight**



### Eco-friendly business structure with active use of renewable energy

- As of 2025, 63.8% of revenue comes from "eco-friendly automotive electrification parts."  
→ Our business structure supports customers' Scope 3 reduction targets.
- Completed a 2.3 MW rooftop/outdoor solar PV plant at Busan Plant 2.  
→ The energy substitution rate averages 50~55% per month, achieving carbon reductions of 100~110tCO<sub>2</sub> per month
- Company-wide expansion of GHG management systems (Scopes 1+2)is planned.



### Pursue mutual growth with employees, customers, and local communities

- 100% of employees are permanent staff, and the company has maintained over 25 years without any labor disputes  
→ Received Busan Industrial Peace Award (2023).
- 25 customers are conducting SQ evaluation from time to time and conduct quality/environmental/ethics due diligence
- Contribute to local communities and the underprivileged—annual donations above a set amount to education, children, and disaster relief→ Received the Busan Social Contribution Citation (2022).
- Commendation from the Minister of Economy & Finance (Exemplary Taxpayer) and National Tax Service Exemplary Taxpayer commendation (2023), among others.



### Announced a shareholder value enhancement plan

- Adopted the company's first-ever dividend policy.  
→ Conducting differential dividends and reinvesting the full amount of dividends from the largest shareholder, etc (no cash payout; KRW0).
- Regularize IR sessions alongside semiannual earnings releases.

**Selected as an 'Outstanding Company' in the 2025 ESG Support Program  
by the Korea Industrial Complex Corporation**

UNITEKNO CO.,LTD

## Appendix

- 01. Company Overview
- 02. Summary Financial Statements (Consolidated)
- 03. Summary Financial Statements (Separated)

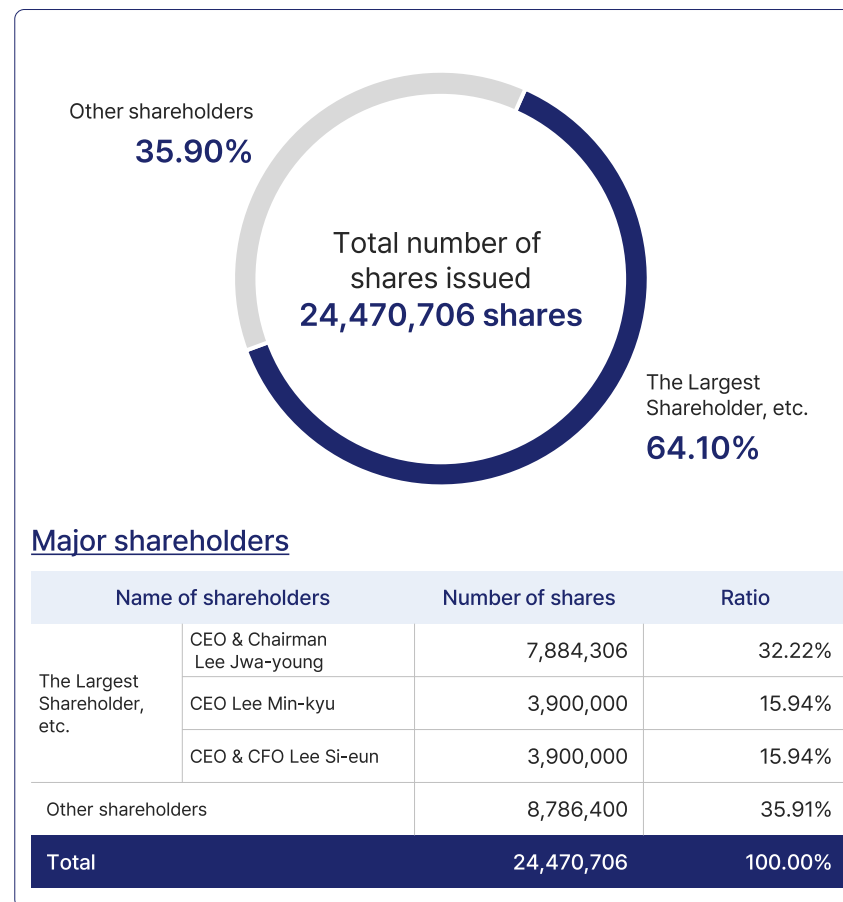


# 01. Company Overview

## Company Overview

Company name	UNITEKNO Co., Ltd.
CEO	Lee Jwa-young, Lee Si-eun, and Lee Min-gyu
Date of establishment	June 23, 2000
KOSDAQ Listing Date	September 20, 2016
Capital stock	KRW 12.5 billion
Number of employees	341 people
Business sector	Fabrication and assembly of injection-molded plastic parts
Major Products	Automotive components such as secondary battery cell cases, automotive electronics, engines, motors, etc.
Location of head office	140 Sinsan-ro, Saha-gu, Busan (Shinpyeong-dong)
Website	www.unitekno.co.kr

## Composition of Shareholders



## 02. Summary Financial Statements (Consolidated)

### Balance Sheet

( Unit: KRW 100Mn )

Category	2023	2024	2025
Current Assets	815	610	596
Non-current Assets	1,282	1,700	1,801
<b>Total Assets</b>	<b>2,097</b>	<b>2,311</b>	<b>2,398</b>
Current Liabilities	398	665	986
Non-current Liabilities	439	252	38
<b>Total Liabilities</b>	<b>837</b>	<b>917</b>	<b>1,024</b>
Capital Stock	125	125	125
Other Paid-in Capital	145	145	145
Retained Earnings	(47)	-	-
Other capital components	224	251	263
<b>Total shareholder's Equity</b>	<b>814</b>	<b>873</b>	<b>841</b>

\*K-IFRS Consolidated Financial Statements Standard

### Income Statement

( Unit: KRW 100Mn )

Category	2023	2024	2025
Sales	1,019	1,051	1,072
COGS	824	880	944
<b>Gross Profit</b>	<b>194</b>	<b>171</b>	<b>128</b>
SG&A	80	90	108
<b>Operating Income</b>	<b>114</b>	<b>81</b>	<b>21</b>
Financial Income	(9)	30	(82)
Other non-operating Income	9	4	11
<b>Profit before Taxes</b>	<b>114</b>	<b>115</b>	<b>(47)</b>
Income tax expense	22	9	(15)
<b>Net Profit</b>	<b>91</b>	<b>106</b>	<b>(32)</b>

\*K-IFRS Consolidated Financial Statements Standard

## 03. Summary Financial Statements (Separated)

### Balance Sheet

( Unit: KRW 100Mn )

Category	2023	2024	2025
Current Assets	676	454	449
Non-current Assets	1,372	1,803	1,886
<b>Total Assets</b>	<b>2,048</b>	<b>2,257</b>	<b>2,335</b>
Current Liabilities	406	682	1,006
Non-current Liabilities	439	249	38
<b>Total Liabilities</b>	<b>845</b>	<b>931</b>	<b>1,044</b>
Capital Stock	125	125	125
Other Paid-in Capital	152	152	152
Retained Earnings	(47)	-	-
Other capital components	217	217	214
<b>Total shareholder's Equity</b>	<b>756</b>	<b>832</b>	<b>800</b>

\*K-IFRS Separated Financial Statements Standard

### Income Statement

( Unit: KRW 100Mn )

Category	2023	2024	2025
Sales	878	992	998
COGS	727	857	907
<b>Gross Profit</b>	<b>151</b>	<b>135</b>	<b>91</b>
SG&A	55	65	71
<b>Operating Income</b>	<b>95</b>	<b>70</b>	<b>19</b>
Financial Income	(10)	45	(79)
Other non-operating Income	8	13	12
<b>Profit before Taxes</b>	<b>93</b>	<b>127</b>	<b>(47)</b>
Income tax expense	15	4	(15)
<b>Net Profit</b>	<b>79</b>	<b>123</b>	<b>(32)</b>

\*K-IFRS Separated Financial Statements Standard